



## David P. Goodwin Of Counsel

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"*Heading Off Trouble*" is how the *Orange County Business Journal* described David Goodwin's practice. David's expertise is in helping companies navigate and leverage operating in highly regulated business. This includes Government Contracts (FAR, DFARS, SOFARS, IGAs/IGSAs), Anti-Corruption (FCPA), Export Controls (ITAR/EAR), and International Business Transactions.

David has the unique perspective of counseling commercial companies through the necessary aspects of growing and maintaining a successful government contracts division, with strong revenue streams from domestic and international government customers. His experience also extends to advising small, medium, and large government contractors on the full range of Government Contracts, Anti-Corruption, and Export Controls compliance issues—resulting in integrated programs that provide better compliance through business-wise implementation.

The U.S. Secretary of Commerce appointed David to serve on the District Export Council of Southern California—recognition that he is a leader in the international business community and a significant contributor to the increase of U.S. exports.

### Representative Matters

- Qualification and maintenance of clients' products on a business critical Qualified Product List (QPL).
- Berry Amendment and Trade Agreements Act (TAA) Analysis to enable five-fold increase in products available through a major prime contract.
- Efficient litigation of a contract claim at the Court of Federal Claims, overcoming claims of performance breach and enforcing a minimum guarantee payment through a Motion for Judgment on the Pleadings. Securing the win prior to any discovery and the related expenses.
- Appeals of Contract Disputes Act (CDA) Claims and Bid Protests before the Court of Appeals for the Federal Circuit.
- Pre-Award and Post-Award Bid Protests at the GAO and Court of Federal Claims.
- Protecting a client's commercial information from disclosure under a Freedom of Information Act (FOIA) claim through administrative procedures and litigation in Federal Court.

### Practice

- ♦ Government Procurement and Contracting
- ♦ Foreign Corrupt Practices Act
- ♦ Business and Contract Development
- ♦ Contract Administration and Compliance
- ♦ Information Technology Contracts
- ♦ Logistics Service Contracts
- ♦ Multinational Contracting
- ♦ Protests and Claims
- ♦ Security Services Contracts
- ♦ Small Business Programs

### Education

- ♦ American University (J.D.)  
*magna cum laude*, Order of the Coif  
Editor-in-Chief, *American University International Law Review*
- ♦ University of California, San Diego  
B.A.

### Work Experience

- ♦ Of Counsel, Troutman Sanders LLP, 2016-present
- ♦ Counsel, Government & Military, Oakley, Inc./Luxottica Group S.p.A., 2011-2016
- ♦ Associate, Greenberg Traurig LLP, 2007-2011

### Bar and Court Admissions

- ♦ California
- ♦ District of Columbia
- ♦ U.S. Court of Federal Claims
- ♦ U.S. Court of Appeals for the Federal Circuit
- ♦ U.S. District Court for the Central District of California

### Distinctions

- ♦ Orange County Business Journal  
General Counsel Awards Rising Star, 2015



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- Debriefing United Kingdom Ministry of Defence Procurement and Testing Officials.
- Counseling multiple clients through compliance and expansion of NATO Logistic Stock Exchange (NLSE) Multiple Award Contracts.
- Developing legal and compliance programs for international military distribution networks, including FCPA, Travel Act, UK Bribery Act (UKBA), and customer-specific anti-bribery and sourcing restrictions.
- Temporary facility for permanent tattoos at a snow sports trade show.
- Coordinating interdisciplinary business, risk management, and legal teams to facilitate aerial and air-to-ground stunt photography.

## Publications

- "Staying Ahead of Proliferating Reporting Databases," *NDIA National Defense Magazine*, October 2012.
- "Lessons Learned from Latest Ethics Violation," *NDIA National Defense Magazine*, April 2011.
- "Homeland Security and National Defense Chapter," from *DEVELOPMENTS IN ADMINISTRATIVE LAW AND REGULATORY PRACTICE 2010* (Chapter Editor).
- "Anti-Bribery Case in China a Wake-Up Call," *NDIA National Defense Magazine*, July 2010.
- "What Contractors Should Know About Tax Certification," *NDIA National Defense Magazine*, April 2010.
- "Immigration and Customs Enforcement's 287(g) Program: Empowering Sheriffs to Address Illegal Immigration," *National Sheriffs' Association's Sheriff Magazine*, July/August 2009.
- "Contractors Should Protect Their Reputations," *NDIA National Defense Magazine*, March 2009.
- "Negotiating an 'e-IGA' Agreement with the U.S. Marshals Service," *California Sheriff Magazine*, January 2009.
- "Revised Rules for Battlefield Contractors," *NDIA National Defense Magazine*, August 2008.
- "Managing Risk Under SAFETY Act," *ABA Homeland Security and National Defense Newsletter*, December 2007.

## Professional and Community Involvement

- Member, the District Export Counsel of Southern California, by appointment of the U.S. Secretary of Commerce.
- Past Chair, Corporate Counsel (In-House) Section, Orange County Bar Association
- Past Chair and Senior Advisor, International Procurement Committee, ABA International Law Section



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- Life Member, California State Sheriffs' Association
- ABA Public Contracts Law Section